By: Dr. Jorge Eduardo Mendoza

- The state of Texas has been Mexico's most important trade partner since the 1990s. 15% of all U.S. exports originate in Texas, and nearly 40% of those exports are shipped to Mexico.
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- The distance between Texas and the Mexican states plays an important role in the trade with
- Mexico. The closer the states of Mexico are to the state of Texas, the higher the level of trade, as in the
 case of Tamaulipas, Nuevo León and Chihuahua, which are relatively close to Texas. This result also
 underlies the importance of transportation costs.
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- Foreign direct investment in Mexico is a factor that is positively impacting the trade between Texas and Mexico.
- Develop communications and transportation infrastructure to take advantage of the relatively short distance between the border states of Mexico and Texas, and to be able to reduce transportation costs of the trade between Texas and the Mexican central regions with greater economic activity.
- Improve input supply chains to establish strategies encouraging the development of local suppliers in both Mexico and Texas.
- Strengthen the communication channels between the private sector and institutions in Texas and Mexico to create new opportunities for investment in strategic industries to compete in the international economy and take advantage of new trade rules established in the USMCA.

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